

Table of Contents

- Introduction
- O1 Defining Maturity for Clothing Businesses
- O2 Pillars of Maturity for Brands & Manufacturers
- O3 MAS Case Study: A Blueprint for Success
- O4 Building a Roadmap to Maturity
- Conclusion

Introduction Definition Pillars Case Study Roadmap Conclusion

Introduction

The fashion industry is evolving fast. Consumer expectations are higher than ever, technology is advancing at lightning speed, and the push for sustainability is no longer optional—it's essential. Both brands and manufacturers face unique challenges in this new landscape. Still, one thing is clear: embracing digital transformation is the key to staying competitive, working smarter, and thriving in the future.

For Brands

it's all about moving faster—getting designs to market quickly, staying on top of trends, and keeping customers excited and engaged. The ability to adapt, innovate, and deliver quality quickly separates leaders from the rest.





For manufacturers

the focus is on producing high-quality products at scale without wasting time, materials, or resources. The pressure to adopt sustainable practices while maintaining efficiency has never been greater and digital tools are helping them rethink traditional workflows to meet these demands.

To show how this all works in practice, we've included a real-world success story from MAS Holdings, a global leader in apparel manufacturing. MAS has built strong partnerships with leading brands and embraced cutting-edge technology to achieve incredible results. From improving efficiency to setting new standards for sustainability and innovation, their story highlights the power of collaboration in driving progress.

This eBook is your guide to building a future-ready business.

This framework will show you how to align your goals, adopt the right tools, and create a more sustainable, efficient, and profitable future.

Introduction Definition Pillars Case Study Roadmap Conclusion

01

Defining Digital Maturity

for Clothing Businesses

What does digital maturity mean?

In the fashion industry, digital maturity is about reaching a point where technology, processes, and collaboration seamlessly drive operational excellence. It's not just about adopting tools—it's about fully integrating them into every aspect of the business to create scalable and continuous impact.

An organization's digital maturity reflects its ability to respond quickly to technological developments and shifting trends while delivering significant business value. This requires investment in not only the right tools but, more importantly, in people and processes to support ongoing transformation.

For both brands and manufacturers, digital maturity means using data-driven processes and advanced technologies to streamline workflows, improve communication, and consistently produce high-quality products efficiently.

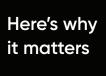
A digitally mature business embraces innovation across all areas:

For brands it's about leveraging technology to stay ahead of trends, deliver engaging customer experiences, and move from concept to market faster. Stay ahead of trends Customer satisfaction Faster time-to-market

For manufacturers it means optimizing production for speed, quality, and sustainability while adapting to evolving industry needs and co-creating value with brand partners. Optimizing manufacturing Adapting to evolving industry needs Effective co-creation with brands

Why does digital maturity matter?

Digital maturity is more than a buzzword—it's a critical factor in staying competitive and future-ready in today's fast-paced fashion industry.





Reduces Costs Without Sacrificing Quality



Enhances Sustainability



Fosters Collaboration for Lasting Success



Creates Value Through Continuous Improvement



Speeds up Time to Market



Speeds up Time to Market

In a world where trends can change overnight, speed is a competitive advantage. Digital maturity equips brands and manufacturers with tools that streamline workflows, enhance decision-making, and reduce lead times, ensuring products reach consumers faster.



Reduces Costs Without Sacrificing Quality

Efficiency is at the heart of cost reduction. Digital processes eliminate bottlenecks, minimize errors, and optimize resources. With advanced tools like digital product development software and Al-driven automation, businesses can maintain exceptional product quality while significantly cutting costs.



Sustainability is no longer optional—it's a priority. Digital maturity allows businesses to adopt environmentally friendly practices by reducing waste, improving material usage, and monitoring their impact throughout the supply chain. With data at their fingertips, brands and manufacturers can make informed decisions that support long-term environmental goals.

&**¨**↓ **^**_&

Fosters Collaboration for Lasting Success

At the core of digital maturity is stronger collaboration. Technology bridges the gap between brands and manufacturers, enabling them to work together in real time, share insights, and align goals. This level of integration builds resilient partnerships and paves the way for shared success.



Creates Value Through Continuous Improvement

Digital maturity focuses on creating value fast enough to gain a competitive edge. Companies that invest in tools, people, and processes can innovate, adapt, and continuously deliver measurable business outcomes.

Achieving digital maturity isn't just about keeping up with industry trends

—it's about transforming how you work, innovate, and grow. It enables businesses to stay agile, sustainable, and competitive in a rapidly changing market. By adopting a strategic approach to digital tools and processes, brands and manufacturers can unlock new opportunities, create value, and set the stage for long-term success in the ever-evolving fashion landscape.

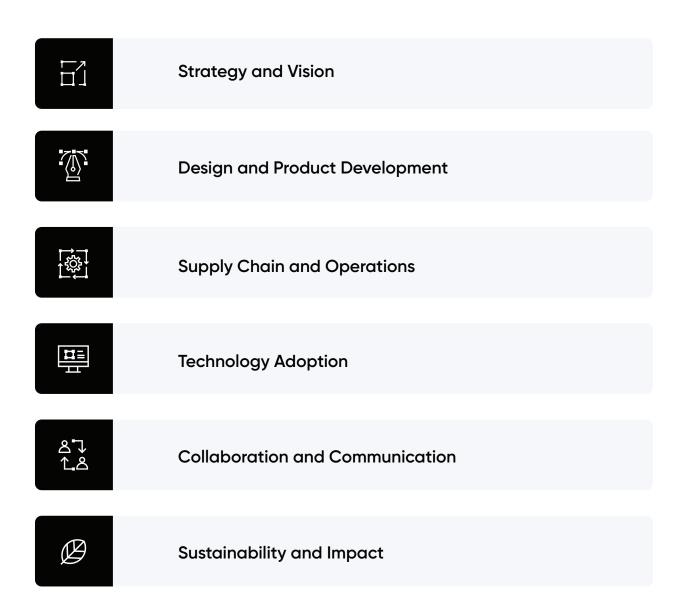
02

Pillars of Digital Maturity

for Brands and Manufacturers

Achieving digital maturity in fashion requires a holistic approach that integrates strategy, technology, and collaboration across the entire value chain.

Here are the key pillars that define a future-ready clothing business:



Strategy and Vision

A strong digital transformation begins with a clear strategy that aligns business goals with market trends and customer needs. Brands and manufacturers must work together under a shared vision, ensuring product development, operations, and decision-making are efficient, customer-centric, and adaptable.

By setting a long-term roadmap, companies can proactively respond to industry shifts, consumer preferences, and sustainability demands—rather than reacting to challenges as they arise.

Design and Product Development

Embracing digital tools like 3D design, virtual prototyping, and digital fit testing transforms product creation. These technologies help:

- Reduce physical samples and development costs
- Improve speed to market with faster approvals
- Enhance fit accuracy before production

Collaboration between design teams and manufacturers becomes seamless, ensuring production feasibility while maintaining creative vision.



Supply Chain and Operations

A mature business ensures its supply chain is transparent, agile, and resilient to disruptions. Companies that embrace digital solutions gain:

- Real-time visibility into inventory and material management
- The ability to adjust production schedules based on demand
- Reduced waste through smarter resource planning

This level of supply chain agility helps businesses navigate market fluctuations, global logistics challenges, and sustainability pressures.



True digital maturity requires integrated systems that break down silos and enhance efficiency. Successful brands and manufacturers invest in:

- PLM systems to centralize product data
- ERP platforms for end-to-end operational control
- ✓ Virtual twins to visualize garments before production

However, technology is only effective when teams know how to use it. Training employees on digital tools, automation, and Al-driven insights is essential for maximizing efficiency and driving innovation.



Collaboration and Communication

Effective collaboration is the backbone of a digitally mature business. Clear communication across departments and between business partners ensures:

- Faster decision-making and fewer bottlenecks
- Smoother transitions from design to production
- Fewer errors with real-time updates and version control

Shared digital workspaces, like Stylezone, create a single source of truth, ensuring all teams work from the most up-to-date product data.



Sustainability and Impact

Sustainability isn't just a trend—it's a fundamental pillar of digital maturity. Brands and manufacturers that integrate sustainable practices into their operations benefit from:

- Smarter material sourcing and reduced fabric waste
- Lower carbon footprint with fewer physical prototypes
- Better tracking of environmental and social impact metrics

By incorporating digital tracking tools for compliance and impact reporting, businesses can stay accountable and meet evolving consumer and regulatory expectations.

Why These Pillars Matter

Each of these pillars plays a critical role in achieving operational excellence. A digitally mature brand or manufacturer doesn't just adapt to change—it stays ahead, driving profitability, sustainability, and customer satisfaction. By focusing on these six areas, businesses can create a resilient, future-ready framework that supports long-term success in an increasingly digital fashion industry.

Introduction Definition Pillars Case Study Roadmap Conclusion

03

MAS Digital Maturity Case Study

a Blueprint for Success

About MAS

Founded in 1986, MAS Holdings has evolved into a global leader in apparel and textile manufacturing, specializing in intimate apparel, swimwear, sportswear, and performance wear.

Demonstrating its commitment to innovation, MAS embarked on its Digital Product Creation (DPC) journey in 2017, later solidifying its vision by establishing the Centre of Excellence (CoE) in 2020—a strategic move that showcases their journey toward digital maturity and positions them at the forefront of product creation innovation.



The Road to Digital Maturity

MAS' digital transformation story is rooted in a vision to integrate cutting-edge technology across its product development processes. Establishing the DPC Centre of Excellence wasn't just an isolated initiative—it was the beginning of an enterprise-wide approach to solving real business problems with technology across its product ecosystem, driving sustainable business outcomes through digital evolution. Today, MAS develops over 4,000 unique 3D styles annually for more than 50 brands, demonstrating the tangible impact of its digitally mature capabilities.







Challenges Addressed

As a part of this strategy, MAS Holdings set out to address several key challenges commonly encountered by large-scale apparel manufacturers:

01

The requirement to build speed and agility in the product creation process to bring products to market faster in a competitive global landscape.

02

The requirement to enable co-creation and seamless collaboration between internal departments, including design, development, manufacturing, and external brand partners.



Solutions Implemented

To address the challenges and unlock the full potential of its digital transformation, MAS Holdings implemented key solutions that combined technological innovation, talent development, and strategic planning.

These solutions played a crucial role in integrating Digital Product Creation (DPC) into its enterprise-wide strategy and driving measurable impact across the organization:

O1 Building a long-term strategy with leadership buy-in

DPC was positioned as a core enterprise-wide strategy for MAS, gaining executive support and being directly tied to business objectives, such as improved lead time, agility, and sustainability outcomes.

02 MAS leverages Browzwear's suite of solutions

to enable seamless co-creation between internal teams and brand partners. By integrating Browzwear, designers, patternmakers, and brands can collaborate in real time on virtual prototypes—from concept to final approval—without relying on extensive physical sampling.

03 Strengthening talent

by equipping key roles with both traditional product creation skills and the technical expertise to work within advanced digital product development platforms and digital workflows. With the help of Browzwear University, MAS empowers its teams with the knowledge and hands-on experience needed to fully utilize the tools, ensuring seamless collaboration across departments and maximizing the impact of digital transformation.



Results Achieved

By implementing Browzwear solutions and leveraging digital capabilities, MAS Holdings achieved significant improvements in its product development process. These results demonstrate how digital maturity can transform operations, enhance collaboration, and deliver measurable business impact:



Real-time co-creation with brands

The digital design environment enabled brands and MAS teams to collaborate simultaneously on projects, speeding up the design approval process and reducing the time required for revisions.



End-to-end lead time reduction

Several sample stages—such as concept design, prototyping, color variations, and size sets—were optimized using 3D simulation.



Enhanced cross-functional communication

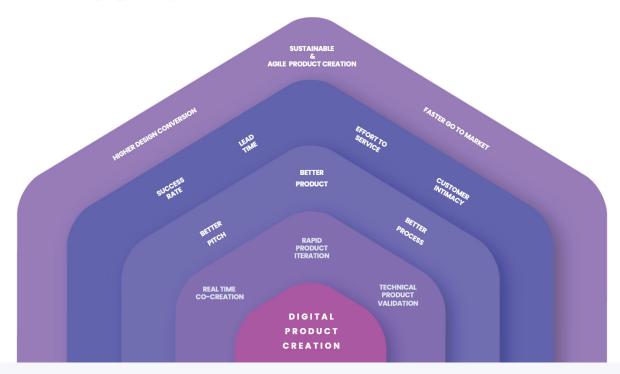
Digitally connected workflows, improved transparency and agility across departments, enabling better collaboration between design, development, and production teams.



Reduction in physical samples

By replacing physical prototypes with virtual samples, MAS reduced sampling time and achieved significant sustainability benefits by lowering fabric wastage and shipping requirements.

Extracted from MAS Holdings' Digital Maturity Handbook.





Core Pillars of MAS' Digital Maturity

MAS' success in achieving digital maturity is built on three key pillars that serve as the foundation for its ongoing growth and innovation:

01

Strong Digital Foundation

Establish a robust digital infrastructure and scale operations on top of it.

02

Standardized, Strategic Workflows

Align workflows with the company's strategic goals, continuously optimize processes, reflect on outcomes, and pivot as needed.

03

Skill Development & Talent Alignment

Bringing talent with product development expertise, fostering continuous learning, and providing targeted training to empower key team members.



Key Takeaways

The success of MAS' digital transformation offers valuable lessons for other manufacturers seeking to achieve digital maturity. A key factor in MAS' success was establishing collective goals that aligned all stakeholders—from leadership to on–ground teams—under a unified vision. This collaborative approach ensured that everyone worked toward common objectives with a shared understanding of milestones and outcomes.

MAS also benefited from maintaining a regular review cadence through steer committees and structured meetings. These sessions provided opportunities to assess progress, resolve issues, and identify areas for improvement, ensuring the continuous advancement of digital initiatives.

Building strong foundational capabilities from the outset was another critical success factor. By creating trusted digital libraries, establishing virtual quality standards (VQS) and investing in talent development, MAS laid the groundwork for scalable and sustainable growth. These foundational elements provided the organization with the tools and resources necessary to adapt to changing market demands.

Finally, MAS embraced setbacks as opportunities for growth. The company adopted a reflective approach, analyzing challenges to identify lessons learned and pivoting strategies when necessary. This flexibility allowed them to navigate obstacles while continuously improving their processes.

With Browzwear's support, MAS Holdings has demonstrated how digital maturity can be achieved by combining strategic planning, technological innovation, and a commitment to talent development. Their journey highlights the importance of embracing change and building adaptable systems that drive long-term success in the fast-evolving apparel industry.

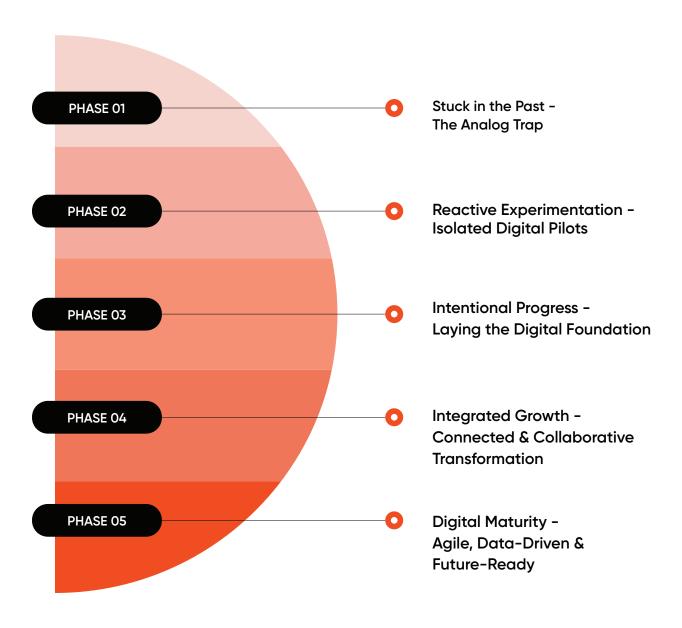
04

Building a Roadmap to Digital Maturity

for Brands and Manufacturers

Achieving digital maturity is key for brands and manufacturers to stay competitive in today's fast-moving fashion industry. We broke down the journey into five phases, each showing how a company evolves by integrating technology, strategy, and organizational alignment.

Let's explore each phase, exploring how brands can evolve from legacy processes to fully optimized, data-driven operations:



Stuck in the Past -The Analog Trap

In the initial stage, companies use traditional, analog processes and outdated legacy technologies. There is little to no planning, and activities are often isolated within departments without any overarching strategy. Siloed teams work independently, leading to inefficient workflows and missed opportunities for innovation. Without an executive sponsor or a dedicated Center of Excellence (COE), digital transformation remains an afterthought.

Challenges to Overcome

- 01 Resistance to change due to comfort with legacy systems.
- **02** Lack of cross-department communication or collaboration.
- O3 Absence of leadership commitment to drive transformation.

Next Step

→

Start with awareness-building sessions to educate stakeholders on the benefits of moving away from analog processes.

PHASE 02

Reactive Experimentation – Isolated Digital Pilots

At this stage, companies may begin experimenting with virtual prototyping. However, these efforts are often uncoordinated pilots driven by individual teams rather than a unified, company-wide strategy. Without executive sponsorship or a COE, projects risk becoming isolated successes that fail to scale across the organization.

Indicators of the Reactive Phase

- 01 Pilots of digital product development software within select departments.
- 02 Lack of alignment with broader business objectives.
- **03** Minimal sharing of results or best practices between teams.

Potential Risks

Innovation may stall without a clear path from experimentation to implementation.

Next Step

→

Identify and use early success stories to gain leadership buy-in, emphasizing the potential for scalability and ROI.

0

Intentional Progress -Laying the Digital Foundation

In the Intentional phase, brands recognize the need for a comprehensive digital strategy. Transformation efforts have a clear purpose but are often limited to specific departments or functions. Establishing a dedicated COE signals progress as this team works to oversee and guide digital initiatives. However, many processes remain disconnected, and scaling transformation across the organization is still challenging.

Key Traits of This Phase

- **01** Purpose-driven activities in select areas (e.g., design, sampling, or product development).
- **02** Formation of a COE to provide structure and support.
- 03 Digital tools have begun replacing traditional workflows in some areas.

Next Step



Expand the digital strategy to connect multiple departments and align efforts with overall business objectives.

0

PHASE 04

Integrated Growth Connected & Collaborative Transformation

In the Integrated phase, digital transformation becomes a company-wide initiative supported by leadership and spanning multiple business areas. Teams work collaboratively, and processes are connected, creating efficiencies and enhancing productivity. Digital technology—such as digital product development software, cloud-based collaboration tools, and data-driven decision-making platforms—becomes embedded in day-to-day operations.

Defining Characteristics:

- 01 Leadership actively sponsors digital initiatives, ensuring organizational buy-in.
- **02** Seamless collaboration between departments, reducing silos.
- 03 Digital workflows and digital product development are standard practice.

Outcome



Companies begin to experience measurable improvements, including faster time-to-market, reduced sampling costs, and more accurate product development.

Next Step



Focus on continuous improvement by optimizing processes and training teams on new technologies.



Digital Maturity – Agile, Data-Driven, and Future-Ready

In the final phase, brands achieve a fully optimized state where digital transformation is embedded in their culture. The organization operates with agility, adapting quickly to changing market demands. A customer-centric and data-driven approach guides decision-making, ensuring products meet consumer needs efficiently and sustainably. Digital technology is no longer seen as an add-on but a core component of business success.

Hallmarks of the Optimized Phase:

- 01 Digital-first mindset across all departments.
- **O2** Agile workflows that allow for rapid iteration and adaptation.
- O3 Data-driven insights guiding product development, marketing, and supply chain optimization.

Benefits



Companies in this phase are equipped to stay ahead of competitors by predicting trends, minimizing waste, and continuously innovating.

Next Step



Maintain this optimized state by keeping an eye on emerging technologies and evolving customer expectations.

Navigating the Path to Digital Maturity in Fashion

Understanding these phases helps brands and manufacturers assess their current position and take deliberate steps toward digital maturity. By moving strategically through each stage—starting with leadership buy-in and scaling efforts through collaboration and optimization—businesses can unlock sustainable growth and stay ahead in the everchanging fashion industry.

Building a roadmap to digital maturity is not a one-size-fits-all approach—it's a tailored journey that evolves with each growth phase. By understanding where they currently stand and what steps to take next, brands and manufacturers can strategically move toward full digital optimization. This transformation ensures they remain agile, innovative, and ready to meet the demands of a fast-evolving fashion industry while driving long-term success through sustainable and data-driven practices.

Conclusion

Digital maturity is not just a goal—it's a journey that transforms how brands and manufacturers operate, innovate, and collaborate. By embracing maturity, brands can improve speed to market, customer engagement, and sustainability, while manufacturers can achieve efficiency, quality assurance, and scalability.

However, the real power lies in partnerships. When brands and manufacturers work together toward shared goals, supported by the right digital tools and practices, they create a synergistic ecosystem. This collaboration not only drives operational excellence but also helps meet the evolving demands of today's fast-paced and sustainability-driven market.

Building maturity isn't just about adopting new technologies—it's about fostering a culture of continuous improvement, shared responsibility, and innovation.

Are you ready to assess & enhance your digital maturity?

Take the Digital Maturity Questionnaire and get a high-level evaluation of where your company stands on the digital maturity scale.

Start the Questionnaire

